

## Price Book

Partners Transfer Price List  
for AC Power UPS



## **PARTNERS TRANSFER PRICELIST FOR AC POWER UPS**

Version

QS-PL-PRD-2-02-31

Validity From 1st January 2020 to Next Release

Prepared & Released By

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Approved By

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|                              | Part code    | Description   | Basic Partner DTP (2019) | Remarks                 |
|------------------------------|--------------|---|--------------------------|-------------------------|
| <b>Hipulse-U</b>             |              |   |                          |                         |
| UPS+BCB                      | 504103073020 | UPS, 3 X 3, 30 kVA, 3 Phase, 6 Pulse, 415 V, Hipulse-U, 0.9 PF, UPS   | 3,10,000                 | GST Extra As Applicable |
| UPS+BCB                      | 504104073020 | UPS, 3 X 3, 40 kVA, 3 Phase, 6 Pulse, 415 V, Hipulse-U, 0.9 PF, UPS   | 3,36,000                 | GST Extra As Applicable |
| UPS+BCB                      | 504106073020 | UPS, 3 X 3, 60 kVA, 3 Phase, 6 Pulse, 415 V, Hipulse-U, 0.9 PF, UPS   | 3,75,000                 | GST Extra As Applicable |
| UPS+BCB                      | 504108073010 | UPS, 3 X 3, 80 kVA, 3 Phase, 415V, 6 Pulse, Hipulse-U, Single Module with 250 Amp Battery Circuit Breaker                         | 5,23,500                 | GST Extra As Applicable |
| UPS+BCB                      | 504112073020 | UPS, 3 X 3, 120 kVA, 3 Phase, 415V, 6 Pulse, Hipulse-U, Single Module with 400 Amp Battery Circuit Breaker                        | 6,72,000                 | GST Extra As Applicable |
| UPS+BCB                      | 504116073010 | UPS, 3 X 3, 160 kVA, 3 Phase, 415V, 6 Pulse, Hipulse-U, Single Module with 630 Amp Battery Circuit Breaker                        | 8,38,000                 | GST Extra As Applicable |
| UPS+BCB                      | 504120073020 | UPS, 3 X 3, 200 kVA, 3 Phase, 415V, 6 Pulse, Hipulse-U, Single Module with 630 Amp Battery Circuit Breaker                        | 9,69,000                 | GST Extra As Applicable |
| <b>Hipulse-U Accessories</b> |              |   |                          |                         |
|                              | 000004115309 | Outsourced Cable Set, Type:UHW241SL6, Hipulse-U UPS Parallel Connection Cable set, 5 Meter, ROHS                                  | 1,552                    | GST Extra As Applicable |
|                              | 000004115310 | Outsourced Cable Set, Type : UHW241SL7, Hipulse-U UPS Parallel Connection Cable set, 10 Meter, ROHS.                              | 2,800                    |                         |
|                              | 000004115311 | Outsourced Cable Set, Type:UHW241SL8, Hipulse-U UPS Parallel Connection Cable set, 15 Meter, ROHS                                 | 3,524                    |                         |
|                              | 731002351816 | Subassembly, UFSN71Z1, UF-SNMP710, SIC Card, for UPS  | 10,380                   |                         |
|                              | 73102350608  | Subassembly, UFDY21Z1, UF-DRY210 Dry Contact Card for UPS, 02350608   | 4,690                    |                         |
|                              | 731002350375 | Modbus RS 485 Card For I-Trust / Hipulse U UPS, 02350375  | 4,056                    |                         |
|                              | 690254060701 | Remote Annunciation Panel   | 8,014                    |                         |
|                              | 041819509105 | Cable, PVC, Tin Coated, Copper, Shielded, 0.5 Sq. mm, 9 Core, 660 / 1100 V Grade, for Hipulse / 7400M RAM PER MTR                 | 113                      |                         |
| <b>ITA</b>                   |              |   |                          |                         |
| UPS                          | 882733030000 | UPS, Liebert ITA, UHR33S673Z, 3 X 3, 30 kVA, 3 Phase (For AP), UHA3R-0300, 01201145   | 2,66,500                 | GST Extra As Applicable |
| UPS                          | 882733040000 | UPS, Liebert ITA, UHR43S673Z, 3 x 3, 40 KVA, 3 Phase (For AP), UHA3R-0400, 01201140   | 2,81,500                 | GST Extra As Applicable |
| Battery Disconnecter         | 124300300000 | Battery Circuit Breaker Enclosure, 30/40 kVA, 160 Amp MCCB 4P suitable for 36 kA, 500 V DC  | 25,986                   | GST Extra As Applicable |
| <b>ITA Accessories</b>       |              |   |                          |                         |
|                              | 320095300701 | Subassembly, for PCA Dry Contact Subassembly, UFDY41Z1, UF-DRY410 for ITA 20kVA & NXC 10,20,30 & 40 kVA UPS, (2354309)            | 6,411                    | GST Extra As Applicable |
|                              | 000002354066 | Subassembly, UFMOD41Z1, MODBUS Subassembly, UF-MODBUS410  | 4,121                    |                         |
|                              | 000002351817 | Part of UPS, Subassembly,UFSN81Z1,UF-SNMP810 SNMP Card Subassembly for Intellislot Series UPS,ROHS                                | 12,322                   |                         |
|                              | 000004110499 | Outsourced Cable Set, NX0040kTJ1AFN02SL17, NXC 40 kVA, 5 M Parallel Connection Cable Set  | 1,343                    |                         |
|                              | 000004119134 | Outsourced Cable Set,UHRK2S675SL4, Liebert NXC, 20 kVA, PARALLEL CABLE KIT (4m), 04119134   | 1,327                    |                         |
|                              | 000004118928 | Wire Harness, Parallel Communication, 1 + 1, 1 Phase, Adapt Series, 04118928 - ITA 30/40kVA                                       | 853                      |                         |
|                              | 690254060701 | Remote Annunciation Panel   | 8,014                    |                         |
|                              | 041819509105 | Cable, PVC, Tin Coated, Copper, Shielded, 0.5 Sq. mm, 9 Core, 660 / 1100 V Grade, for Hipulse / 7400M RAM PER MTR                 | 113                      |                         |
| <b>EXM</b>                   |              |   |                          |                         |
| UPS + BCB                    | 504700800410 | UPS, Liebert-eXM, 3 X 3, 80 kVA, 3 Phase, 415 V, Liebert-eXM 0080kTK16FN01, Intelligent UPS, with maintenance bypass switch only  | 5,00,931                 | GST Extra As Applicable |
|                              | 664731579900 | Battery Isolator Box, 315 Amp, 3 X 3, 80kVA, 3 Phase, 415V, Liebert-eXM UPS   |                          |                         |
| UPS + BCB                    | 504701200450 | UPS, Liebert-eXM, 3 X 3, 120 kVA, 3 Phase, 415 V, Liebert-eXM 0120kTK16FN01, Intelligent UPS, with maintenance bypass switch only | 6,17,518                 | GST Extra As Applicable |
|                              | 664750079910 | Battery Isolator Box, 500 Amp, 3 X 3, 120kVA, 3 Phase, 415V, Liebert-eXM UPS  |                          |                         |

|           |              |   |          |                         |
|-----------|--------------|---|----------|-------------------------|
| UPS + BCB | 504701600450 | UPS, Liebert-eXM, 3 X 3, 160 kVA, 3 Phase, 415 V, Liebert-eXM 0160kTK16FN01, Intelligent UPS, with maintenance bypass switch only | 8,16,455 | GST Extra As Applicable |
|           | 664763079910 | Battery Isolator Box, 630 Amp, 3 X 3, 160kVA, 3 Phase, 415V, Liebert-eXM UPS  |          |                         |
| UPS + BCB | 504702000410 | UPS, Liebert-eXM, 3 X 3, 200 kVA, 3 Phase, 415 V, Liebert-eXM 0200kTK16FN01, Intelligent UPS, with maintenance bypass switch only | 9,63,885 | GST Extra As Applicable |
|           | 664780079910 | Battery Isolator Box, 800 Amp, 3 X 3, 200kVA, 3 Phase, 415V, Liebert-eXM UPS  |          |                         |

### Optional Items for EXM

#### 80kVA EXM

|                          |              |  |          |                         |
|--------------------------|--------------|--|----------|-------------------------|
| Front Switch Subassembly | 324763080700 | Sub assembly, Set of Switches, for Front Switch Plate Assembly, 3 X 3, 80 kVA, 3 Phase, 415 V, Liebert eXM UPS | 11,362   | GST Extra As Applicable |
| Input K1 Aluminium TX    | 324700080707 | Subassembly, Input Isolation Transformer, 3 X 3, 80 kVA, K-1, Aluminium, 3 Phase, 415 V, Liebert eXM UPS       | 1,03,776 | GST Extra As Applicable |
| Output K1 Aluminium TX   | 324700080712 | Subassembly, Output Transformer, 3 X 3, 80 kVA, K-1, Aluminium, 3 Phase, 415 V, Liebert eXM UPS                | 98,835   | GST Extra As Applicable |

#### 120kVA EXM

|                          |              |  |          |                         |
|--------------------------|--------------|--|----------|-------------------------|
| Front Switch Subassembly | 324735120701 | Kit, Switch assembly, for Front switch plate assembly, 3 X 3, 120 kVA, 3 Phase, 415 V, Liebert-eXM UPS     | 17,849   | GST Extra As Applicable |
| Input K1 Aluminium TX    | 324700120722 | Subassembly, Input Transformer, K-1 Aluminium, 3 X 3, eXM 120 kVA, 3 Phase, 415 V, Liebert-eXM UPS 120 kVA | 1,38,368 | GST Extra As Applicable |
| Output K1 Aluminium TX   | 324700120726 | Subassembly, Output Transformer, K-1 Aluminium, 3 X 3, eXM 120 kVA, 3 Phase, 415 V, Liebert-eXM UPS        | 1,35,074 | GST Extra As Applicable |

#### 160kVA EXM

|                          |              |  |          |                         |
|--------------------------|--------------|--|----------|-------------------------|
| Front Switch Subassembly | 324735200751 | Kit, Switch Assembly, for Front Switch Plate Assembly, 3 X 3, 200 kVA, 3 Phase, 415 V, Liebert-eXM UPS | 19,409   | GST Extra As Applicable |
| Input K1 Aluminium TX    | 324700160702 | Subassembly, Input Transformer, K-1 Aluminium, 3 X 3, eXM 160 kVA, 3 Phase, 415 V, Liebert-eXM UPS     | 1,71,238 | GST Extra As Applicable |
| Output K1 Aluminium TX   | 324700160706 | Subassembly, Output Transformer, K-1 Aluminium, 3 X 3, eXM 160 kVA, 3 Phase, 415 V, Liebert-eXM UPS    | 1,69,164 | GST Extra As Applicable |

#### 200kVA EXM

|                          |              |  |          |                         |
|--------------------------|--------------|--|----------|-------------------------|
| Front Switch Subassembly | 324735200751 | Kit, Switch Assembly, for Front Switch Plate Assembly, 3 X 3, 200 kVA, 3 Phase, 415 V, Liebert-eXM UPS | 19,409   | GST Extra As Applicable |
| Input K1 Aluminium TX    | 324700200707 | Subassembly, Input Transformer, K-1 Aluminium, 3 X 3, eXM 200 kVA, 3 Phase, 415 V, Liebert-eXM UPS     | 1,97,669 | GST Extra As Applicable |
| Output K1 Aluminium TX   | 324700200712 | Subassembly, Output Transformer, K-1 Aluminium, 3 X 3, eXM 200 kVA, 3 Phase, 415 V, Liebert-eXM UPS    | 1,92,727 | GST Extra As Applicable |

#### EXM Accessories

|              |   |        |                         |
|--------------|---|--------|-------------------------|
| 400500500068 | IS-Unity-DP Card, 03020728 (SNMP + MODBUS)  | 14,500 |                         |
| 000002351105 | IS-Relay Card, 02351105   | 15,023 |                         |
| 324721000715 | Wire Harness, Paralleling Communication Cable 10 Meter, 3 X 3, 3 Phase, 415 V, 0100kTE46FN01SL21, Liebert-eXM UPS | 1,523  |                         |
| 324721000714 | Wire Harness, Paralleling Communication Cable 5 Meter, 3 X 3, 3 Phase, 415 V, 0100kTE46FN01SL20, Liebert-eXM UPS  | 979    | GST Extra As Applicable |
| 401600000076 | Kit, for SMS, UPS (SIM Card in Customer Scope)  | 38,303 |                         |
| 690254060701 | Remote Annunciation Panel   | 8,014  |                         |
| 041819509105 | Cable, PVC, Tin Coated, Copper, Shielded, 0.5 Sq. mm, 9 Core, 660 / 1100 V Grade, for Hipulse / 7400M RAM PER MTR | 113    |                         |

#### COMMON ACCESSORIES

##### A NYVIN CABLES per meter

|              |  |       |                         |
|--------------|--|-------|-------------------------|
| 042211001190 | Cable, NYVIN, 1 Core, Size 0000, White, 660 / 1100 V Grade | 1,355 |                         |
| 042200801191 | Cable, NYVIN, 1 Core, Size 000, White, 660 / 1100 V Grade  | 1,050 |                         |
| 042207001190 | Cable, NYVIN, 1 Core, Size 00, White, 660 / 1100 V Grade   | 849   |                         |
| 042205001190 | Cable, NYVIN, 1 Core, Size 0, White, 660 / 1100 V Grade    | 674   |                         |
| 042203501190 | Cable, NYVIN, 1 Core, Size 2, White, 660 / 1100 V Grade    | 407   | GST Extra As Applicable |
| 042202501190 | Cable, NYVIN, 1 Core, Size 4, White, 660 / 1100 V Grade    | 266   |                         |
| 042201601190 | Cable, NYVIN, 1 Core, Size 6, White, 660 / 1100 V Grade    | 173   |                         |
| 042201001190 | Cable, NYVIN, 1 Core, Size 8, White, 660 / 1100 V Grade    | 111   |                         |
| 042200601190 | Cable, NYVIN, 1 Core, Size 10, White, 660 / 1100 V Grade   | 70    |                         |
| 042200301190 | Cable, NYVIN, 1 Core, Size 12, White, 660 / 1100 V Grade   | 45    |                         |

| <b>B RACKS</b> |  |        |                         |
|----------------|--|--------|-------------------------|
| 032413003411   | Battery Rack Bolted Assembly, 1670 W x 630 D x 1410 H, 4 Tier-18/26/42AH for 34/42/50 Blocks     | 16,430 |                         |
| 032413003412   | Battery Rack Bolted Assembly, 1670 W x 630 D x 1835 H, 5 Tier-65/100/120/150/200AH for 34 Blocks | 21,540 |                         |
| 032420003411   | Battery Rack Bolted Assembly, 2000 W x 630 D x 1700 H, 5 Tier-65/100/120/150AH for 42/50 Blocks  | 24,986 | GST Extra As Applicable |
| 032420003413   | Battery Rack Bolted Assembly, 2200 W x 630 D x 1700 H, 5 Tier-200AH for 34/42/50 Blocks          | 26,426 |                         |
| 032420004212   | Battery Rack Bolted Assembly, 3000 W x 630 D x 1700 H, 5 Tier-200AH for 42/50 Blocks             | 40,780 |                         |
| <b>C IRIT</b>  |  |        |                         |
| 271921001800   | Kit, Battery Cable Links, for 18 Ah, 34 Blocks   | 1,532  |                         |
| 271921001801   | Kit, Battery Cable Links, for 18 Ah, 42 Blocks   | 1,856  |                         |
| 271921001802   | Kit, Battery Cable Links, for 18 Ah, 50 Blocks   | 2,108  |                         |
| 271921002600   | Kit, Battery Cable Links, for 26 Ah, 34 Blocks   | 1,532  |                         |
| 271921002601   | Kit, Battery Cable Links, for 26 Ah, 42 Blocks   | 1,856  |                         |
| 271921002602   | Kit, Battery Cable Links, for 26 Ah, 50 Blocks   | 3,133  |                         |
| 271921004200   | Kit, Battery Cable Links, for 42 Ah, 34 Blocks   | 2,376  |                         |
| 271921004201   | Kit, Battery Cable Links, for 42 Ah, 42 Blocks   | 2,818  |                         |
| 271921004202   | Kit, Battery Cable Links, for 42 Ah, 50 Blocks   | 3,437  |                         |
| 271921004204   | Kit, Battery Cable Links, for 42 Ah, 34 Blocks, LEOCH Make Battery                               | 2,432  |                         |
| 271921004205   | Kit, Battery Cable Links, for 42 Ah, 42 Blocks, LEOCH Make Battery                               | 2,818  | GST Extra As Applicable |
| 271921004206   | Kit, Battery Cable Links, for 42 Ah, 50 Blocks, LEOCH Make Battery                               | 3,437  |                         |
| 271921006502   | Kit, Battery Cable Links, for 65 Ah, 34 Blocks   | 4,282  |                         |
| 271921006500   | Kit, Battery Cable Links, for 65 Ah, 42 Blocks   | 4,722  |                         |
| 271921006501   | Kit, Battery Cable Links, for 65 Ah, 50 Blocks   | 5,316  |                         |
| 271921010004   | Kit, Battery Cable Links, for 100 Ah, 34 Blocks  | 10,197 |                         |
| 271921010002   | Kit, Battery Cable Links, for 100 Ah, 42 Blocks  | 11,537 |                         |
| 271921010003   | Kit, Battery Cable Links, for 100 Ah, 50 Blocks  | 13,221 |                         |
| 271921012000   | Kit, Battery Cable Links, for 120 Ah, 34 Blocks  | 9,669  |                         |
| 323421120702   | Kit, Battery Cable Links, for 120 Ah, 42 Blocks  | 11,328 |                         |
| 323421120701   | Kit, Battery Cable Links, for 120 Ah, 50 Blocks  | 13,150 |                         |
| 271921015000   | Kit, Battery Cable Links, for 150 Ah, 34 Blocks  | 25,265 |                         |
| 323421150702   | Kit, Battery Cable Links, for 150 Ah, 42 Blocks  | 29,526 |                         |
| 323421150701   | Kit, Battery Cable Links, for 150 Ah, 50 Blocks  | 34,933 | GST Extra As Applicable |
| 271921020002   | Kit, Battery Cable Links, for 200 Ah, 34 Blocks  | 32,122 |                         |
| 271921020003   | Kit, Battery Cable Links, for 200 Ah, 42 Blocks  | 36,256 |                         |
| 271921020004   | Kit, Battery Cable Links, for 200 Ah, 50 Blocks  | 42,989 |                         |

## Terms & Conditions

- All prices are Ex- Distributor Warehouse at billing locations of the Distributor
- Freight and Insurance are at Actuals
- All prices are basic, GST Extra as Applicable
- Payment: 100% prior to dispatch
- Prices are final as applicable in this price book.
- While all billing will be considered to compute the target achievement, sales done only on DTP will be considered for incentive purpose.
- Price book consists of all frequently traded products. DTP for any product not covered by the price book will be given on request. Incentive will be applicable for such products also as per the clause above.
- Warranty is 12 months from the date of installation or 15 months from the date of dispatch whichever is early
- I&C charges are extra and on the above prices not considered
- Validity: From 1st January 2020 to Next Release
- The above prices are applicable for India partners only
- Any deviations on the Models & their BOM need to be carefully selected by partner in discussion with all Local Vertiv team to get appropriate selection
- This pricelist supersedes any previous channel pricelist issued by Vertiv Energy Private Limited
- Any SPR billing (if any) on Accessories won't be consider at all in any scheme disbursement
- The company reserve rights to change/update the pricelist & schemes at any point of the time

## LEAD TIME

| Product               | kVA Rating          | Lead Time from date of SO |
|-----------------------|---------------------|---------------------------|
| <b>Hlpulse-U</b>      | 30/40kVA            | 2 Weeks                   |
|                       | 60/80/120kVA        | 4 Week                    |
|                       | 160kVA              | 6 Weeks                   |
|                       | 200kVA              | 7 Weeks                   |
| <b>EXM without TX</b> | 80/120/160kVA       | 4 Weeks                   |
|                       | 200kVA              | 5 Weeks                   |
| <b>EXM with TX</b>    | 80/120/160/200kVA   | 6 Weeks                   |
| <b>ITA</b>            | 40kVA               | EX-Stock                  |
| <b>NXc</b>            | 10/20kVA without TX | 4 Weeks                   |
|                       | 60kVA               | EX-Stock                  |



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